

press release



PREFORMED LINE PRODUCTS

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For Release October 25, 2002

PREFORMED LINE PRODUCTS ANNOUNCES FINANCIAL RESULTS FOR THE 2002 THIRD QUARTER AND FIRST NINE MONTHS

Cleveland, Ohio, October 25, 2002 – **Preformed Line Products Company (Nasdaq: PLPC)** today reported financial results for the third quarter and the first nine months of 2002.

Net sales for the quarter ended September 30, 2002 were \$41,587,000, a decrease of 15% from \$49,127,000 for the three months ended September 30, 2001. The Company posted a net loss of \$2,099,000 or \$.37 per share. Included in the third quarter results was a non-recurring after-tax charge of \$3,282,000 related to discontinuing its data communications operations in Europe. Excluding this one time charge, net income would have been \$1,183,000, or \$.20 per share. Net income for the third quarter of 2001 was \$158,000 or \$.03 per share. Included in the third quarter results for 2001 was a non-recurring after-tax charge of \$2,029,000 related to closing two facilities and restructuring the data communications business. Excluding this one-time charge, net income would have been \$2,187,000 or \$.38 per share.

Net sales for the nine months ended September 30, 2002 were \$130,449,000, a decrease of 14% from the prior year's \$152,063,000. Net income was \$939,000, or \$.16 per share. Excluding the one time charges, net income would have been \$4,221,000, or \$.73 per share, compared to \$6,178,000, or \$1.07 per share, in the previous year.

Rob Ruhlman, President and Chief Executive Officer, stated, "Entering the data communications market in Europe was a calculated risk taken during the 4th quarter of 2000 in order to increase sales and further diversify the Company's product offerings. Unfortunately, the data communications market has followed the downturn of the telecommunications industry. Upon further review of our core competencies, we decided to refocus our efforts on our core products where our greatest strengths lie.

Domestically, we have been hurt by the shakeout in the telecommunications industry and in particular the virtual termination of fiber optic construction. Lower sales to the fiber optic market accounted for 70% of the Company's decrease in domestic sales of our core products for the year and 30% of the consolidated sales decrease. The collapse of the telecommunications industry in North America combined with economic problems in South America account for the majority of the remaining sales

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decrease. Our decrease in sales is attributable to shrinkage of the market size and not a loss of market share to competitors.

We continue to emphasize providing quality products and attentive service to our customers during these trying times. The Company will continue to face challenges until the telecommunication industry rebounds. In the meantime we are concentrating on improving efficiencies within our organizational structure. Our balance sheet remains strong with a current ratio of nearly 3 to 1."

In accordance with the pronouncement of The Financial Accounting Standards Board (SFAS 142), effective January 1, 2002 the Company is no longer amortizing goodwill. Goodwill amortization in the quarter and nine months ended September 30, 2001 reduced earnings per share by \$.05 and \$.10 respectively.

Founded in 1947, Preformed Line Products is an international designer and manufacturer of products and systems employed in the construction and maintenance of overhead and underground networks for energy, communications and broadband network companies.

Preformed's world headquarters are in Cleveland, Ohio, and the Company operates three domestic manufacturing centers, located in Rogers, Arkansas, Albemarle, North Carolina, and Asheville, North Carolina. The Company serves its worldwide market through international operations in Australia, Brazil, Canada, China, England, Japan, Mexico, New Zealand, Scotland, South Africa and Spain.

This news release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding the Company, including those statements regarding the Company's and management's beliefs and expectations concerning the Company's future performance or anticipated financial results, among others. Except for historical information, the matters discussed in this release are forward-looking statements that involve risks and uncertainties which may cause results to differ materially from those set forth in those statements. Among other things, factors that could cause actual results to differ materially from those expressed in such forward-looking statements include the strength of the economy and demand for the Company's products, increases in raw material prices, the Company's ability to identify, complete and integrate acquisitions for profitable growth, and other factors described under the headings "Cautionary Statement With Respect to Forward-Looking Statements" and "Risk Factors" in the Company's Form 10K filed with the SEC on March 22, 2002. The Form 10K and the Company's other filings with the SEC can be found on the SEC's website at http://www.sec.gov. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

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			RODUCTS C NSOLIDATE							
	FOR THE THREE AND NIN	E MONTHS	ENDED SEP	TEMBER 30,	2002 AN	D 2001				
Thousands of dollars, except per share data			Three months ended September 30,				Nine months ended September 30,			
		2002 2001							2001	
				idited)				idited)		
Net sales		\$	41,587		,127	\$	130,449	\$	152,063	
Cost	of products sold		30,054		,609		90,420		106,35	
	GROSS PROFIT		11,533	13	,518		40,029		45,70	
Cost	s and expenses									
	Selling		6,131	6	,196		17,446		18,17	
	General and administrative		6,726	4	,993		17,002		15,95	
	Research and engineering		1,370		,498		4,504		4,61	
	Other operating expenses		(49)		995		115		2,01	
			14,178	13	,682		39,067		40,75	
Royalty income - net			(217)		(414)		(1,177)		(1,61	
	OPERATING INCOME (LOSS)		(2,428)		250		2,139		6,56	
Othe	er income (expense)									
	Equity in net income of foreign joint ventures		122		253		325		35:	
	Interest income		73		67		193		61	
	Interest expense		(162)		(336)		(537)		(1,15)	
	Other expense		(50)		(50)		(150)		(150	
			(17)		(66)		(169)		(342	
	INCOME (LOSS) BEFORE INCOME TAXES		(2,445)		184		1,970		6,22	
Income taxes (benefit)			(346)		26		1,031		2,07	
	NET INCOME (LOSS)	\$	(2,099)	\$	158	\$	939	\$	4,149	
Net income per share - basic and diluted		\$	(0.37)	\$	0.03	\$	0.16	\$	0.72	
Casł	a dividends declared per share	\$	0.20	\$	0.20	\$	0.60	\$	0.53	
Ave	rage number of shares outstanding - basic		5,769	5	,757		5,764		5,75	
A ***	rage number of shares outstanding - diluted		5,769	5	,779		5,791		5,76	

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		CON	RMED LINE PRODUCTS CO SOLIDATED BALANCE SHI IBER 30, 2002 AND DECE	EETS		
		AS OF SEFIEN	NDER 30, 2002 AND DECE	MIDEIX 31, 2001		
				September 30,	December 31,	
Thousands of	isands of dollars, except share data			2002	2001	
		F. 2		(Unaudited)		
ASSETS				(6		
	sh equivalents			\$ 10,187	\$ 8,409	
		llowance of \$2,662 (\$813	in 2001)	27,105	29,251	
Inventories -				36,232	38,637	
Deferred inco	ome taxes			3,750	3,206	
Prepaids and other				5,184	3,727	
•		RENT ASSETS		82,458	83,230	
				·	,	
Property and	l equipment - r	net		49,534	54,206	
	in foreign joir			8,202	9,976	
Deferred inc				1,238	1,435	
Goodwill, pa	atents and other	er intangibles		7,290	7,410	
Other				4,049	4,933	
	TOTAL ASS	FTC		\$ 152,771	\$ 161,190	
	TOTAL ASS	LIS		\$ 132,771	\$ 101,190	
LIABILITIE	ES AND SHAR	EHOLDERS' EQUITY				
Notes payab	le to banks			\$ 3,173	\$ 1,201	
Trade accoun	nts payable			11,047	9,560	
Accrued con	npensation and	amounts withheld from e	mployees	3,691	3,585	
Accrued exp	enses and other	er liabilities		4,291	3,890	
Accrued pro	fit-sharing and	l pension contributions		3,738	4,130	
Dividends p	ayable			1,155	1,151	
Income taxes	S			523	923	
Current port	ion of long-ter	m debt		1,755	13,198	
	TOTAL CUF	RRENT LIABILITIES		29,373	37,638	
Long-term d	ebt, less currer	nt portion		6,621	2,341	
Deferred inc				866	431	
	LDERS' EQUIT ares - \$2 par va	TY alue, 15,000,000 shares au	thorized,			
5,772,71	0 and 5,757,03	0 issued and outstanding,	net of			
389,188	and 398,618 tre	easury shares at par		11,545	11,514	
Retained ear	rnings			126,440	128,721	
Accumulated	d foreign curre	ncy translation adjustmen	t	(22,074)	(19,455	
	TOTAL SHA	REHOLDERS' EQUITY		115,911	120,780	
	TOTAL LIA	BILITIES AND SHAREH	OLDERS' EQUITY	\$ 152,771	\$ 161,190	
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