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PREFORMED LINE PRODUCTS ANNOUNCES THIRD QUARTER AND FIRST NINE MONTHS OF 2018 RESULTS

Mayfield Village, Ohio, November 8, 2018 – **Preformed Line Products Company (NASDAQ: PLPC)** today reported financial results for its third quarter and first nine months of 2018.

Net income for the quarter ended September 30, 2018 was \$9.1 million, or \$1.76 per diluted share, compared to \$6.3 million, or \$1.23 per diluted share, for the comparable period in 2017.

Net sales in the third quarter of 2018 increased 9% to \$108.4 million compared to \$99.2 million in the third quarter of 2017.

Net income for the nine months ended September 30, 2018 was \$21.3 million, or \$4.19 per diluted share, compared to \$12.0 million, or \$2.33 per diluted share, for the comparable period in 2017.

Net sales increased 12% to \$315.5 million for the first nine months of 2018 compared to \$281.3 million in the first nine months of 2017.

The Company's results for the third quarter benefitted from an adjustment to its 2017 estimated tax expense that it previously recorded associated with the U.S. Tax Cuts and Jobs Act enacted last year. The Company also recorded a one-time tax savings due to a pension contribution made during the third quarter. Both of these events will contribute to a lower effective tax rate going forward, thereby reducing the Company's tax liability for the current year.

Currency translation rates negatively impacted net sales by \$4.3 million for the quarter ended September 30, 2018 and \$1.2 million for the first nine months of 2018. Currency had a minimal positive impact on net income of \$.3 million for each of the periods.

Rob Ruhlman, Chairman and Chief Executive Officer, said, "An all-time record for domestic operation sales in a quarter was further supported by double-digit sales growth in our international operations for the third consecutive quarter. We continue to perform consistently as changing economic conditions, including an uncertain tariff environment, remain challenging. We believe our commitment to continuous product and process improvement is key to our ongoing success."

PAGE 2/PLP ANNOUNCES THIRD QUARTER RESULTS

Founded in 1947, Preformed Line Products is an international designer and manufacturer of products and systems employed in the construction and maintenance of overhead and underground networks for energy, communications and broadband network companies.

Preformed's world headquarters are in Cleveland, Ohio, and the Company operates two domestic manufacturing centers located in Rogers, Arkansas, and Albemarle, North Carolina. The Company serves its worldwide market through international operations in Argentina, Australia, Brazil, Canada, China, Colombia, England, France, Indonesia, Malaysia, Mexico, New Zealand, Poland, Russia, South Africa, Spain and Thailand.

This news release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding the Company, including those statements regarding the Company's and management's beliefs and expectations concerning the Company's future performance or anticipated financial results, among others. Except for historical information, the matters discussed in this release are forward-looking statements that involve risks and uncertainties which may cause results to differ materially from those set forth in those Among other things, factors that could cause actual results to differ materially from those expressed in such forward-looking statements include the strength of the economy and demand for the Company's products and the mix of products sold, the relative degree of competitive and customer price pressure on the Company's products, the cost, availability and quality of raw materials required for the manufacture of products, and the Company's ability to continue to develop proprietary technology and maintain high quality products and customer service to meet or exceed new industry performance standards and individual customer expectations, and other factors described under the headings "Forward-Looking Statements" and "Risk Factors" in the Company's 2017 Annual Report on Form 10-K filed with the SEC on March 9, 2018 and subsequent filings with the SEC. The Annual Report on Form 10-K and the Company's other filings with the SEC can be found on the SEC's website at http://www.sec.gov. The Company assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

PREFORMED LINE PRODUCTS COMPANY STATEMENTS OF CONSOLIDATED OPERATIONS

(In thousands, except per share data)	Three	Three Months Ended September 30			Nine Months Ended September 30			
		2018		2017	2018		2017	
Net sales	\$	108,413	\$	99,239	\$	315,467	\$	281,320
Cost of products sold		74,922		65,704		215,255		193,446
GROSS PROFIT		33,491		33,535		100,212		87,874
Costs and expenses								
Selling		8,965		8,957		27,297		25,867
General and administrative		11,655		11,042		33,859		32,143
Research and engineering		3,706		3,520		11,013		10,821
Other operating expense - net		1,150		206		2,950		681
		25,476		23,725		75,119		69,512
OPERATING INCOME		8,015		9,810		25,093		18,362
Other income (expense)								
Interest income		111		62		340		325
Interest expense		(364)		(255)		(992)		(831)
Other income - net		94		122		267		259
		(159)		(71)		(385)		(247)
INCOME BEFORE INCOME TAXES		7,856		9,739		24,708		18,115
Income taxes		(1,198)		3,461		3,390		6,163
NET INCOME	\$	9,054	\$	6,278	\$	21,318	\$	11,952
BASIC EARNINGS PER SHARE								
Net Income	\$	1.80	\$	1.23	\$	4.23	\$	2.34
DILUTED EARNINGS PER SHARE								
Net Income	\$	1.76	\$	1.23	\$	4.19	\$	2.33
Cash dividends declared per share	\$	0.20	\$	0.20	\$	0.60	\$	0.60
Weighted-average number of shares outstanding - basic		5,025		5,104		5,038		5,113
Weighted-average number of shares outstanding - diluted		5,138		5,120		5,088		5,129

PREFORMED LINE PRODUCTS COMPANY CONSOLIDATED BALANCE SHEETS

(Thousands of dollars, except share and per share data)	Sep	tember 30, 2018	December 31, 2017		
ASSETS					
Cash and cash equivalents	\$	34,032	\$	44,358	
Accounts receivable, less allowances of \$3,289 (\$3,325 in 2017)		87,034	•	73,972	
Inventories - net		82,402		77,886	
Prepaids		8,700		8,700	
Other current assets		3,742		2,214	
TOTAL CURRENT ASSETS		215,910		207,130	
Property, plant and equipment - net		104,608		108,598	
Other intangibles - net		8,857		10,020	
Goodwill		15,882		16,544	
Deferred income taxes		7,830		7,774	
Other assets		10,882		9,719	
TOTAL ASSETS	\$	363,969	\$	359,785	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Trade accounts payable	\$	29,749	\$	25,141	
Notes payable to banks		3,795		864	
Current portion of long-term debt		1,448		1,448	
Accrued compensation and amounts withheld from employees		14,347		11,461	
Accrued expenses and other liabilities		21,064		23,919	
TOTAL CURRENT LIABILITIES		70,403		62,833	
Long-term debt, less current portion		32,681		34,598	
Other noncurrent liabilities and deferred income taxes		14,480		23,817	
SHAREHOLDERS' EQUITY					
Shareholders' equity:					
Common shares - \$2 par value, 15,000,000 shares authorized, 5,012,109 and		10.642		12.502	
5,038,207 issued and outstanding, at September 30, 2018 and December 31, 2017		12,643		12,593	
Common shares issued to rabbi trust, 269,630 and 289,026 shares at		(11,000)		(11.924)	
September 30, 2018 and December 31, 2017, respectively		(11,008)		(11,834)	
Deferred Compensation Liability Paid-in capital		11,008 33,284		11,834 29,734	
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Retained earnings Treasury shares, at cost, 1,309,617 and 1,258,069 shares at		329,959		311,765	
		(72.242)		(69 115)	
September 30, 2018 and December 31, 2017, respectively		(72,242) (57,239)		(68,115)	
Accumulated other comprehensive loss		(57,239)		(47,440)	
TOTAL SHAREHOLDERS' EQUITY		246,405		238,537	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	363,969	\$	359,785	